

2011—2020

Expansion and Innovation



“Expansion and Innovation” best describe our ability to successfully navigate the future. As a company we have supplied materials for a wide variety of markets including Agriculture, Construction, Transportation, HVAC and Power Generation.

EXPANSION!



Monterrey, MX



Thomson, GA

- ◆ 2011 Monterrey, MX - 60,000 sq. ft. new location
- ◆ 2011 Grand Island, NE - 53,000 sq. ft. addition
- ◆ 2017 Thomson, GA - 150,000 sq. ft. new location
- ◆ 2019 Indianapolis, IN - new Sales office

By the end of 2020:

- 597,500 sq. ft. manufacturing space
- 413 Employees

CONTRACT MANUFACTURING

TEREX

- ◆ 2016: Preferred Supplier

CUMMINS

- ◆ 2016: Category Partner

JOHN DEERE

- ◆ 2012, 2015: Partner-level Performance
- ◆ 2016: Key-level Performance

ARCHITECTURAL METALS MAJOR PROJECTS



Union Depot, St. Paul
2011—\$5M



Mall of America Expansion
2014—\$3M

STADIUMS & ARENAS – New and Renovations



US Bank Stadium
(MN Vikings)
2015—\$5.4M



Target Center
(MN Timberwolves)
2016—\$1.5M



SoFi Stadium
(L.A. Rams)
2020—\$1.2M

During this period, the Architectural Metals division was a key subcontractor fabricating 75% of the steel stairs and railings for Highrise condominium and apartment structures in the Commercial Construction market for Minneapolis/St. Paul.

RUSTY DEMEULES AWARD FOR SAFETY EXCELLENCE PRESS RELEASE: CHICAGO, May 17, 2012

Fabricators & Manufacturers Association Intl. (FMA) introduces the "Rusty Demeules Award for Safety Excellence" as a tribute to his significant years as a volunteer contributor and his leadership as President of the FMA Safety Committee. This award is presented annually to recognize a metal fabrication company with a demonstrated safety culture.

OWNERSHIP CHANGE

In 2018, Rich Demeules, CEO and youngest son of Rusty Demeules became sole owner of Standard Iron and Wire Works, Inc.



INNOVATION!

To maintain our competitive edge, investment in advanced technology equipment encompassed:

- ◇ Fiber Lasers
- ◇ Electric Press Brakes / Automated Tool Changers
- ◇ CNC Electric Turret Presses
- ◇ Advanced Robotic Weld Systems

In 2013 ShopVue (a mfg. execution software) was implemented adding the ability to go paperless while providing more information for Operators, and the ability to capture quality information electronically.



In 2020, the development of the TYTAN railing product line for the water and wastewater civil construction markets began.